



NovaVenue

Virtual Networking and Partnering



Pharma Meetings

"Excellent partnering with considerable array of new contacts and opportunities. The system worked very well and hopefully, we can reach around 5 agreements. "

Exeltis Healthcare Mexico • Head of BD Latam

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Establish Partnerships through pre-scheduled One-On-One Meetings.

Attended by mid-sized companies from around 40 countries.



Select New Partners

Identify many license and distribution opportunities with help of several interactive matchmaking tools.



Meet Decision Makers

Have up to 30 pre-scheduled one-on-one partnering meetings with matching interests.



Expand your Business

- Healthcare /OTC products
- Nutraceuticals Food supplements
- Medical Devices
- Generics
- Branded prescription products

How does the Matchmaking process work?

- Screen potential partners and licensing opportunities by having access to **detailed information on key projects** several weeks prior to the event.
- Several **interactive networking tools** will effectively assist you in the matchmaking process.
- Easily submit your **meeting requests** and review those of other participants.
- Access to your **individual meeting schedule** several days prior to the event will enable you to make final adjustments.
- Have up to 30 productive business **meetings with matching interests** in only two days.
- **Meet Business Executives** through our streaming system and continue adjusting your agenda during the event.



Preliminary Program

Date	Milestones
Oct 20 - Nov 20	<ul style="list-style-type: none"> ■ Pre-event networking ■ Prioritized meeting requests
Nov 21 - Nov 30	<ul style="list-style-type: none"> ■ Optimization of meeting schedule
December 1-2	Pre-scheduled one-on-one meetings: <ul style="list-style-type: none"> ■ 07:00-22:00 (CET)
December 3-24	<ul style="list-style-type: none"> ■ Post event partnering ■ Negotiation of partnership agreements

Who will you meet?

International decision makers such as CEOs and Senior Executives in Business Development and Licensing as well as Directors of Marketing & Sales.



Registration

Regular fee: 1299€ +21% VAT as applicable.
Reduced fee: Reduced fee: 1079€ (+21% VAT as applicable) until October 20.

Included Services

- Pre-event networking
- Company profiles - customized pdf pack
- Pre-scheduled meetings with personal agenda

Payment Terms

If you wish to benefit from discounted registration fees available up to two months prior to the event, full payment is required within 10 days from reception of your completed registration form.

In any case, payment must be received prior to the event either by bank transfer or credit card.

[Online Registration](#)